

Excelsior Bed Support, which secures ease to the patient and relieves the Nurse from frequent lifting. This most practical support was designed by Sister Robinson, of the General Hospital, Birmingham.

Stand T.—The Arema Vaporiser Company show their Vaporiser and Inhalants for treatment of diseases of the chest.

Stand U.—The Red Cross Germicide Company exhibits Perfume Germicide, an excellently perfumed disinfectant; also Red Cross Toilet Soap and Steam Inhalers.



Stand V.—This is a handsome closed case, containing samples of the Liebig Extract of Meat Company's Beef Peptone (Peptarnis), which is a pre-digested preparation, similar to their ordinary extract peptonised. It will be found most useful for patients suffering from weak digestion, and is receiving from all who have tried it the highest praise. It is needless to say that it is most carefully prepared from the best possible materials.

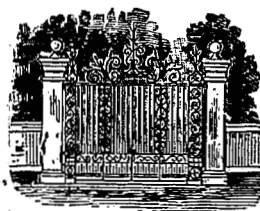
Stand W.—This centre exhibit—so beautifully draped in the colours of the NURSING RECORD—has been arranged by Cadbury Bros., the well-known chocolate manufacturers, whose speciality for invalids is the Cocoa Essence. Their Mexican Chocolate is of great value for children, being nourishing, sustaining and tempting as a sweetmeat. Iced Chocolate would be a refreshing and nourishing drink if made successfully. This firm's preparations are all of the purest, and they encourage English industry in every branch of their vast work, and also employ numbers of women. A lady artist has just been engaged, whose time will be solely occupied with designing for Messrs. Cadbury. The latest preparation of chocolate is the "Parlour Biscuit," which a well-known provincial Matron remarked was "simply delicious."

Stand X.—Price's Patent Candle Co., Limited, have erected a most handsome ebony and glass stand, which sets off to advantage their various specimens of Patent Night Lights, which burn in glass holders without being paper covered. Price's Glycerine is a household word, and needs no mention. The Soaps of this firm are all most carefully prepared; the Palmitine Bath Soap, one of the latest, will soon be in demand, also the York Rose Toilet Soap. The Sanitary Toilet Soaps are combined with Carbolic, Coal Tar, Eucalyptol, Salicyl, and Thymol.

Stand Z.—The last stand of the alphabet is the last invention, being the new Disinfectant, the product of Electricity on Sea Water. It is non-poisonous, does not stain, and, in fact, removes stains from Linen. It has already been adopted by the War Office, and as a 26 oz. bottle can be procured for 1s. it is within the reach of all, and should become as popular as it seems to be effective.

## Outside the Gates.

### WOMEN.



AT an interesting discussion at a working women's club lately, the questions were asked: First, the effect wage earning before marriage has upon woman's fitness for matrimony; and whether wage-earning makes women careless in the handling of money or not. Whether, too, working inculcates principles of thrift or encourages habits of extravagance. And in what other respects wage-earning influences women as home-makers.

As might be expected, many and diverse were the views expressed on these very vital and absorbingly interesting problems. Some were of opinion that wage-earning temporarily unfitted a woman for home. While earning the wages she has no desire for domesticity. Her work and the disposition of her wages employ her mind to such an extent that she has little time for domestic pursuits. Consequently when she becomes a married woman her knowledge of the use of a sovereign is not in the domestic line. But she eventually becomes a good financier, a good housewife, as a woman who has ambition enough to earn wages has ambition to be a thorough home-maker.

One man got up and said: "Wives cannot be divided into two classes—factory-made and home-made—and one class held up as being superior to the other. Many good wives have come from the factory, while many very indifferent ones have had every advantage in the shape of domestic training. I throw in my lot in favour of the wage-earner, sincerely hoping that the time may never come when wage-earning before marriage will be held to unfit a woman for domestic life."

The Chairwoman said: "A woman of tact and ability can adapt herself to any station in life, and one in whom domestic faculties would predominate will make a thrifty and happy home. These elements are found among the wage-earners as well as elsewhere. The habit of planning and thinking to get the full value of every shilling creates economy. This is one of the wage-earner's continual lessons."

Finally a smart business woman summed up the situation as follows: "No woman is better fitted to be a home-maker than the successful business woman. The true woman cannot be unsexed by business, it only develops and strengthens what is best in her. She is trained in habits of economy; knowing the value of money, she will make every penny count. She is systematic, orderly, neat; she has found such habits great factors in business success. She will not gossip or take undue interest in the affairs of her neighbours; while broadening her views and enlarging her sympathies, business life has also taught her the propriety of attending to her own affairs."

So that when the motion was put to the meeting that "the woman who has worked for her living makes a better wife than the woman who has not," the resolution was carried by an overwhelming majority.

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